**20 Ways to Stay In Front of your Business Relationships**

1. Breakfast/Lunch
2. Coffee Meeting
3. Like their Facebook page and comment on their posts
4. Connect with them on LinkedIn with a personal note
5. Write them a LinkedIn Recommendation – Put benefit that you have received working with or knowing them.
6. Send a Gift - personalized
7. Invite them to an Event
8. Send them a Handwritten Note
9. Sponsor an Event They are Having
10. Send them a Referral
11. Forward A Relevant Email or Article
12. Share a Facebook or LinkedIn post they made with your network
13. Purchase something from them – Could be small like Girl Scout Cookies or Boy Scout popcorn
14. Ask them to write an article for your newsletter
15. Offer content for their newsletter – People are always looking for good content to share
16. Leave them a Voicemail – If you want to go straight to their voicemail use an app like WhatCall
17. Write them a testimonial that they can use on their Website and their Marketing Material
18. Promote their Product or Service to your network
19. Put their information in your office if you have outside people coming in – business card, brochure….
20. Ask them who they would like to be introduced to and then make the introduction – doesn’t have to be a referral, maybe someone you know that they would like to know.